



Welcome to the Annual Review 2011

Here at Earthwatch we've enjoyed another year of inspiring connections, reaching out globally through educators, companies and public volunteers while continuing to inform environmental policy.

We've continued to build on existing partnerships. Our new five-year freshwater research program with HSBC will equip new environmental leaders in developing countries with the skills and knowledge they need to pursue their careers in conservation, and enable thousands of individuals to actively help improve the health of our planet.

We recently ran a teacher team near the Oxford office at UK's Wytham Woods as part of our global Teach Earth program, thanks in part to support from the Royal Wedding Fund. This successful initiative will help the teachers to become environmental role models to their students, bringing environmental education to life within and beyond the classroom.

Additionally, pleased by the progress of the Oman Earthwatch Program, the Oman Government has recently pledged an endowment fund to enable four Oman Fellowships a year to be able to join an Earthwatch project of our choice each year.

These highlights, among many more, continue to reflect and reap the rewards of the hard work being carried out by Earthwatch staff around the world, and the support that you give enables us to keep delivering our inspirational and essential programs.

We are pleased to present you with this Annual Review, containing our most up-to-date financial information, and demonstrating that your donations are being put to good use to advance in our shared environmental mission.

You can also look forward to two more key publications this year, which will showcase our sleeker and more modern look: our 2013 Earthwatch Research Expedition guide, containing several exciting new research project opportunities, and the World of Connections booklet, drawing on Earthwatch's rich history of outcomes since our origins in 1971. We can't wait to share these with you, and we'll be sure to let you know when they are unveiled.

This is a very exciting time for Earthwatch, and none of our success would be possible without you. Thank you for your invaluable support, and thank you for sharing our vision of unlocking potential in people and the environment.

Ed Wilson, President & CEO Nigel Winser, Executive Vice President

Our Misson:

Earthwatch engages people worldwide in scientific field research and education in order to promote the understanding and action necessary for a sustainable environment.

Earthwatch by the numbers in 2011

With your help in 2011, we've accomplished so much together. As you'll see below, our dedicated volunteers contributed more than 140,000 hours to environmental field research – that's more than 16 years' worth of work accomplished in 2011! And not only did you join us at research sites across the globe, you also collected data that will help affect real change through conservation management policies. We are so proud of the great work we've done together and look forward to building on our successes next year.

141,518 hours of research contributed by volunteers across our whole portfolio of projects

3,153 volunteers joined an Earthwatch expedition (an increase of 80 from 2010)

partnerships (an increase of 76 from 2010)

policies informed (an increase of 11 from 2010)

habitats maintained/enhanced (an increase of 5 from 2010)

taxa enhanced (an increase of 8 from 2010)

Earthwatch

financial summary

arthwatch is pleased to present an abbreviated synopsis of its 2011 fiscal performance. This was another challenging year for the global non-profit community. However, Earthwatch, with its long history of robust and stable programs, was able to increase its revenues and continues to diversify its base of committed supporters.

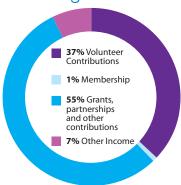
Although managing comprehensive field operations in a fluctuating financial environment has proved difficult, we have delivered a healthy programs-to-operations ratio in 2011, with 84% of our expenditures directed towards our worldwide research and education activities (85% in 2010).

Earthwatch recognizes the responsibility of our mission to maintain urgent programmatic needs and field commitments. We continually strive for greater operational efficiencies and cost effective mission delivery to ensure we devote the majority of our revenues to this end.

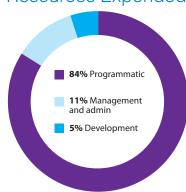
Mahesh Arcott

Chief Financial Officer, Earthwatch Institute

Incoming Resources



Resources Expended



Programmatic includes: recruitment, development and management of research projects and volunteers, and management of education programs and partnerships including fellowship, capacity building, community education and corporate engagement programs.

Total Funds for Earthwatch US	2011	2010
	US\$	US\$
Incoming Resources	\$9,612,909	\$8,228,650
Resources Expended	\$10,015,430	\$10,746,463
Programmatic	\$8,403,333	\$9,133,619
Management & Admin	\$1,068,107	\$1,111,471
Development	\$543,990	\$501,373
Net (Outgoing)/Incoming Resources	\$(402,521)	\$(2,517,813)
End of Year Net Assets	\$5,127,072	\$5,529,593

These figures above refer to Earthwatch Institute (US), a non-profit organization under section 501(C)3 of the Internal Revenue Code.

Donors

Earthwatch would like to thank the following individuals, companies, and grant-making organizations for their invaluable support in 2011. In addition, we would like to express our gratitude to the thousands of dedicated donors and volunteers worldwide. Due to the constraints of this publication we are unable to list all of our 2011 supporters and field participants but we humbly thank you for your commitment and service.

\$1 Million Plus

HSBC

\$250,000-\$999,999

Alcoa Foundation

Jane and Arthur Riggs

The Durfee Foundation

\$100,000-\$249,999

David H. Koch Ernst & Young LLP Karen D. and M.E. Zukerman Northrop Grumman Corporation Starbucks Coffee Company The Goldring Family Foundation

\$50,000-\$99,999

Barrick Gold

Beijing Toread Outdoor Products Co., Ltd.

Donald R. Kendall, Jr.

Faucett Family Foundation

Fidelity Foundation

Geraldine R. Dodge Foundation,

Lake Forest Academy

Los Angeles Zoo

Massachusetts Institute of

Technology

National Science Foundation

Peter and Helen Bing

Richard M. Burnes, Jr.

Susan and Nicholas Pritzker

\$10,000-\$49,999

Ahmanson Foundation Alexandra Goelet

Alkan Air Ltd.

Anne and Robert Pedrero

Barbara Greenewalt

Catherine Nierras

Chesonis Family Foundation

Christina and Jason Blumenthal

Credit Suisse Group AG

Dallas Zoo Management, Inc.

Dechenla Lodge

Drexel University

Duke Energy Corporation

G. Carl and Julie Schweser

George Eberstadt through The Eberstadt Kuffner Fund Inc.

Gilbert Glass

Giles W. and Elise G. Mead

Foundation

Harry H. and Anna Borun

Foundation

Henry C. Greenewalt

Jeffrey A. Jakubiak

Jill and Peter Kraus

Kelly Family Charitable

Foundation

Mark and Anne-Marie Cappellano through Skyscrape Foundation

Marpat Foundation

Marymount School of New York Merrill and Cynthia Magowan Nathaniel and Elizabeth P. Stevens Foundation

Nina and Thomas Lawson

Pamela Wilton Ulm Briggs Family

Trust, LLC

Poseidon Sales Agency Limited

Riverside Education Enrichment

Foundation

Russell Faucett

Samuel M. Hamill Jr.

Sandra Seidenfeld

Sheehan Family Foundation

State Street Bank

Steve Leffin

Teton Science Schools

UPS Foundation

William and Myriel Eykamp

\$5,000-\$9,999

Allen-Stevenson School

Betsy and Peter Snow

Blake Lindsley and Stephen

Nemeth

Boston Redevelopment Authority

Christine Bata Schmidt

Collegiate School

Conservation & Preservation

Charities of America

Donald E. Conover

Eastern Bank

Elizabeth P. Gordon through the William J.J. Gordon Foundation

Estate of Barbara McEwen

The Fledgling Fund

Gaye Hill and Jeff Urbina GlobalGiving Foundation Harvard Allston Partnership Boston Redevelopment

Holly Muson

Jacqueline Schulman Dobranski through the Dobranski Foundation

James Patrick Kelly Judson Traphagen

Microsoft Matching Gifts Program

Millipore Corporation
Mitsubishi Corporation
Mitsubishi International

Corporation

Names in the News Oliver and Evelyn Smith Foundation, Inc.

Orlin and Onnolee Trapp Payne W. Middleton

SeaWorld & Busch Gardens

Conservation Fund
Significance Foundation
St. Bernard's School

The Edith B. and Lee V. Jacobs Fund No. 2

The Fred A. and Barbara M. Erb Family Foundation

The Louise H. and David S. Ingalls Foundation, Inc.

The Spence School

US Trust/ Bank of America Private Wealth Management

Victoria and Jamie Tomashoff

Virginia Busch WIDECAST

\$1,000-\$4,999

AAA Southern New England

Alan Hickenbottom

Alexander, Aronson, Finning & Co., P.C.

CO., F.C.

Amy Ruth Borun

Amy Ziff

Andrea Ference

Barbara Erickson and Peter

Torrebiarte

Bernard Wallerstein Beverly Alexandre

Bill Davlin through the Davlin

Foundation

Cape Cod Lighthouse Charter

School

Catherine and Thomas Nicholson

Charles Ganson Cindy Zilch Daniel Leonard

Dr. Daniel I. Rubenstein

Deborah Lynch
Deerfield Academy
Denise Trapani Hall
Diane McNabb
Dorothy Lichtenstein
Dr. William R. Moomaw
Edward Reinoso
Edward Wilson
Eli Michael

Englander, Leggett &

Chicoine P.C.

Felstein Charitable Lead Trust

First Wind Energy

Franz and Patricia Jahoda

G. Michel Dimitri

Gayle and William Bauer

Gene Daniels

George and Jane Bunn, Jr.
Google Matching Gifts Program
Greater Kansas City Community
Foundation

Grymes Memorial School, Inc Harriet and Conrad H. Todd

Helen Milner
Hewlett Packard
IBM Matching Gifts
Isabell Von Alvensleben

James Forster

James H. Woods Foundation

Jane Phillips

Janet and David Zens
Janice Trindade

Jill Doescher
John Hemming

Jonathan and Abigail Moses

Julie and Henry Sharpe

Kimberly Hughes

Kitty and Maurice Pechet, Ph.D.

Lando & Anastasi, LLP Larry Agenbroad Leo and Kay Drey Leonard Coleman Liang Zhong Chen

Linda Daly

Lisa and Thomas Cohn Lourdes Martinez Marta Lawrence

Marty and Dorothy Silverman

Foundation
Marvin Elenbaas
Mary Ellen Rowe

McKinsey and Company Mollie and Whitney Johnson

Myles Goldfein Myra Hart

nabCapital - Global Markets

Namaste Foundation

New York City Event Junior

Committee Norman Powers Pam Inman

Peter and Donna Hollinger

Peter Friedman Petro Diamond

Philanthropy International

Rosayn Anderson Roth Family Foundation Ruth and Ken Scheer San Francisco Zoo

Sharon Orrange and Scott

Humphrey Shirley Bianco Speed Weed

Stan and Karen Watt
State Street Foundation

Susan Sakmar Tanya Thompson

The Nature Conservancy

Theng Khong
Tina Larson
Travelocity.com LP
Triad Foundation, Inc.
Vanessa Alexander
Victoria Stack
William Topper

Worldwide Small Change

Foundation

International Board of Directors (US/UK)

Whitney L. Johnson, Chair Professor David Macdonald, CBE, Vice Chair

Louise Barrett
Amy Ruth Borun
Richard M. Burnes, Jr.
Mark Cappellano
Sagarika Chatterjee
Andrew Christie
Richard Donkin

George A. Eberstadt Russell Faucett G. Keith Funston, Jr.

Alexandra Goelet

Gary F. Goldring
Dr. John Hemming, CMG

Donald R. Kendall, Jr. Dr. Margaret D. Lowman

Anthony J. McMahon Dr. William R. Moomaw

Thomas H. Nicholson

Herschel Post, MBE Brian A. Rosborough, Ex-Officio

Dr. Daniel I. Rubenstein

Ruth C. Scheer

Dr. Tsuru Shinya, Ex-Officio

Robert J. Stack Charles Swingland

Mark D. Ward

Philip L. Weickhardt, Ex-Officio

Edward Wilson, Ex-Officio

Karen D. Zukerman

Directors Emeriti

William G. Meserve, Chairman Emeritus, US Sir Crispin Tickell, Chairman

Sir Crispin Tickell, Chairman Emeritus, UK

Chester G. Atkins Donald E. Dana

Willard C. (Dub) Hay

James S. Hoyte

David H. Koch

Merrill L. Magowan

Linda Millard

Graham G. Spurling

Professor Ian Swingland, OBE

James M. Storey

Bronson Thayer
Jill Walsh

US Board of Directors

Whitney L. Johnson, Chair Ruth C. Scheer, Vice Chair

Kevin J. Anton
Amy Ruth Borun
Richard M. Burnes, Jr.
George A. Eberstadt
G. Keith Funston, Jr.
Alexandra Goelet
Gary F. Goldring
Samuel M. Hamill, Jr.
Donald R. Kendall, Jr.
Dr. Margaret D. Lowman

Dr. William R. Moomaw

Brian A. Rosborough, Ex-Officio

Dr. Daniel I. Rubenstein

Edward Wilson

Karen D. Zukerman

International Board

of Advisors (US)

US Advisors

Alexandra Goelet, Co-Chair Merrill L. Magowan, Co-Chair

Lynn C. Anderson Christina Blumenthal

Virginia Busch

Pamela Chesonis

Mariela Colmenares Donald E. Conover

Paul Cummins

Jacqueline Schulman Dobranski

Henry C. Greenewalt

Samuel M. Hamill, Jr.

Gaye L. Hill

Jeffrey A. Jakubiak

James Patrick Kelly

Thomas Lawson

Sherry Matthews

Holly Muson

Wallace J. Nichols

Catherine Nierras

Anne Pedrero

Arthur D. Riggs, Ph.D.

Christine Bata Schmidt

G. Carl Schweser

Sandra Seidenfeld

Betsy Snow

Victoria Stack

John L. Stowell

Victoria Tomashoff

Judson Traphagen

Pamela Wilton Ulm

Amy Ziff



Earthwatch Institute

Australia:

126 Bank Street South Melbourne Victoria 3205 Australia

Tel: +61 (0)3 9682 6828

Hong Kong:

Room 1302, Breakthrough Centre, Woosung Street, Kowloon, Hong Kong China

Tel: +852 28381114

Brazi

Avenida Sete de Setembro 6665, Curitiba-PR - CEP 80.240-001, Brasil CNPJ: 11.627.421-0001-63

Tel: +55 413077 0380

India:

459 Augusta Point Level 4, Sector 53 Golf Course Road Gurgaon 122002, India Tel: +91 124 4354160

China:

Suite A2506, Tianyaun Apt 36 Guang'anmen Nanjie Xuanwu Dist Beijing 100054, China Tel: +86 8352 3824

Japan:

Sanbancho TY Plaza 5F Sanbancho 24-25 Chiyoda-ku, Tokyo 102-0075, Japan

Tel: +81 (0)3 3511 3360

Europe:

Mayfield House 256 Banbury Road Oxford, OX2 7DE United Kingdom

Tel: +44 1865 318838

USA:

114 Western Avenue Boston, MA 02134 USA

Tel: +1 978 461 0081